

COMPANY PROFILE





About the company:

A Leading Pharmaceutical Storage And Distribution Company, Operating Since 2019.

HS Pharma Group is a company specializing in the field of drug distribution, and the company has a huge database of suppliers and customers, as it is unique in providing huge services in the field of medicine distribution.



Directors:

- Mr. Hesham Habib: Executive director
- Mr. Al-Saeed Sha'baan: Executive director
- Mr. Medhat Yehia: General director

With 25 year experience in drug distribution field











Number of employs: 92

Tele sales	23	IT	4
purchase	8	Store	10
Account	8	Distribution	32
Marketing	7		







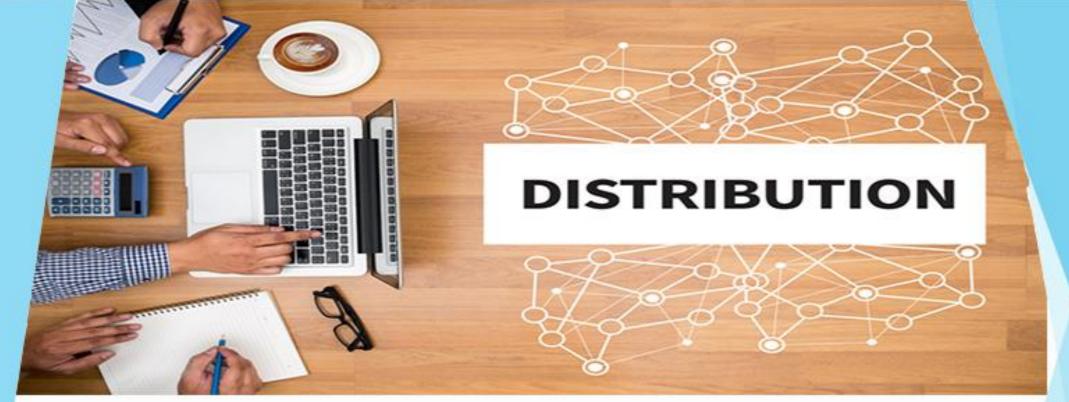


Purchases Room









Distribution capacity:

Number of cars: 18

- 3 Refrigerated trucks
- ▶ 13 Suzuki vans
- 4 Light vans
- ► License number 63 for 2016 covers whole Cairo and Upper Egypt
- ► All distribution stuff has professional license grade one and two
- One of the most important goals is proper distribution ways

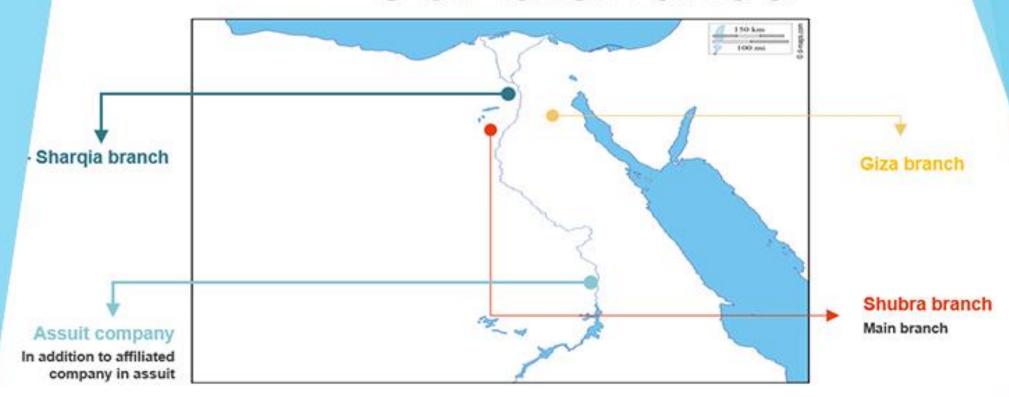








Our branches



Branches:

- Shubra Al-Khiema
- Giza
- Al-Sharqia
- In addition to affiliated company in Assuit

Company storage areas:

- Main store: 1000 meter
- ► Administrative building: 500 meter











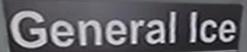


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Financing

The company is financially stable and has the ability to provide most of the pharmaceutical market requirements as it has a large database of suppliers as well as the financial ability to buy as the size of its funding is as follows.

Company capital: 50,000,000 LE.

Authorized Capital: 50,000,000 LE.





Company work:

- All pharmacies in Egypt
- All private and public hospitals in Egypt
- We care about our customers as we have employed a trained and qualified sales and customer service team to quickly communicate with customers and help them. We also care about providing appropriate distribution methods.
- Permanent cooperative clients: 1,500 from 3,000 total clients

Our VIP client:





















Sales

For sales, we have sales managers and trained and qualified employees, and we have sales plans that match the company's past and future goals..

Company sales (per month): 8,000,000 to 10,000,000 LE from pharmacies and private hospitals.

We seek to increase our market share of sales in the coming period.



Company supplies:

- All pharmaceutical factories in Egypt
- Ibn Sina, Middle East & Pharma Overseas
- The company owns more 3,500 brands with 2 3 times monthly turn over
- Currently payment method is cash
- There is not any bank facilities since partners supply the company with more than 10,000,000 LE

Our suppliers:















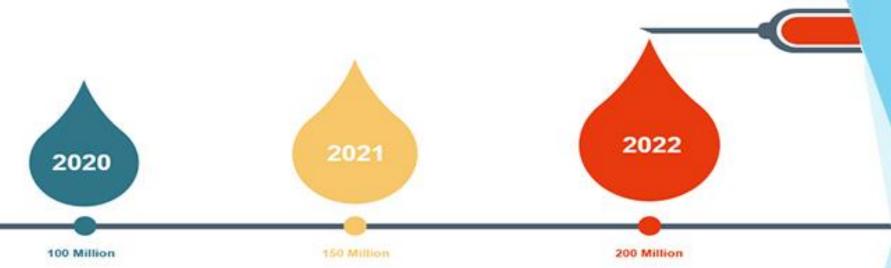








Our sales expectation



Expected plan:

2021 150 Million

2022

200 Million

Our mission

Offering a competitive range of goods and reliable services to pharmacies and hospitals.

Our vision

To become the leading regional company in the healthcare supply chain aimed at improving people's health.

Our vales

applying ethical business practices and maximizing the rate of return on investment.



Our aim is horizontal distribution with receipt starting from 100 LE.

We seek to increase our sales and investments in the field of drug storage and distribution, and we have an ambitious plan to achieve this, and we will present our expectations that are in line with our plans for the coming period.



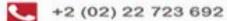


Targets for distribution centers

- Alexandria
- Upper Egypt
- Mansoura



Main Office



+2 (02) 44 010 011

+2 0114 4846 718

59 Abd Elhakim Elrfaay St, behind El Twahed & El-Nour Intersection Makram Ebid with Mustafa El Nahas

Shoubra Branch

+2 (02) 44 010 009

+2 (02) 44 010 011

Shoubra Al-Khimah East Area Near Othman Ahmed Othman Teraa Ismailya St.

Sharkia Branch

+2 (055) 25 828 20

Sharkia - Mashtul Al-suq - Near Misr Petrol Station - 45 Oruba St.

Giza Branch

+2 (02) 233 926 678

Giza - Saad Bin Abi-Waqas St. Off Abu Al-Wafa St. No. 3

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