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## COMPANY PROFILE

#### **Our Philosophy**

At HS Pharma Group, we are committed to quality, customer satisfaction, and integrity. We believe in continuous innovation, strong partnerships, and empowering our employees. Our goal is to provide reliable pharmaceutical distribution while fostering sustainable practices and making a positive impact on healthcare in Egypt..

#### **Our Mission**

To provide reliable and efficient pharmaceutical storage and distribution services across Egypt, supporting the healthcare sector with a robust network of suppliers and customers.

#### **Our Vision**

To be Egypt's leading
pharmaceutical distribution
company, known for excellence,
innovation, and customer
satisfaction, expanding our reach
and capabilities to improve
healthcare delivery nationwide.

#### **Our Goals**

- Expand Distribution Network
  - Increase Revenue
- Enhance Customer Satisfaction
- Improve Operational Efficiency
  - Invest in Technology
  - Develop Employees:
  - Strengthen Partnerships
    - Ensure Compliance

#### **Key Activities**

- Pharmaceutical Distribution
- Storage Solutions
  - Supply Chain Management
- Tele-sales and Marketing
  - Logistics and Transportation



## Geographical Locations

- Cairo Madent Nasr
- Shoubra Al Khima EL
   GIZA
  - Sharkia

### KEY PEOPLE

**Executive Director** 

Mr. Hesham Habib **Executive Director** 

Mr. Al-Saeed Sha'baan **General Director** 

Mr. Medhat Yehia

## Products & Suppliers

 Wide Product Range: Offering a diverse portfolio of over 4,000 pharmaceutical products to meet the needs of the Egyptian pharmaceutical market.

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- Collaborations with Leading Manufacturers: Partnering with prominent pharmaceutical factories, including:
- •AUG
- Sedico
- •Nile
- •Epico
- Pharonia
- •Kahira

### **Company Composition**



#### **Main Store**

With Storage area over 1000m



### Administrative Building

Space of 500m



#### **Financing**

Company Capital: 50M EGP

Authorized Capital:

50M EGP

Paid up and issued capital:

5M

#### **Company Staff**

Over 80 qualified employees

#### **Company Fleet**

The company operates a fleet over 25 cars to ensure efficient distribution

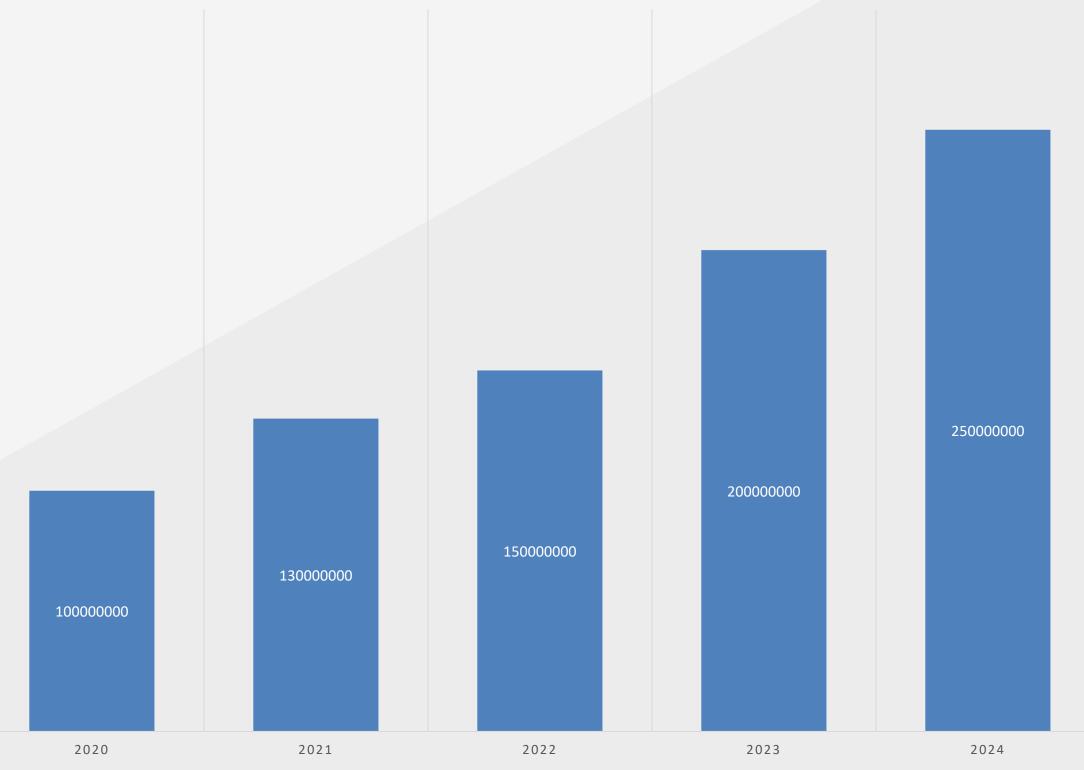
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SERIES 1

Series 1

## Sales Overview

Historical Sales Performance and 2024 Forecast







## KEY CUSTOMER PROFILE

- Our Clientele
  - Extensive Reach: Serving a diverse network of over 4,000 customers, including a wide range of pharmacies and hospitals
- Prominent Clients
  - Cleopatra Hospital(currently in tender)
- Saudi German Hospital, Cairo
- GMSI
- Dar Al Fouad Hospital
- As-Salam International Hospital
- Dedicated Service
  - Dedicated to providing reliable and efficient service to top healthcare providers.

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## FUTURE PLANS

- Pharmaceutical Trading
- Importation and Exportation
- Commercial Representation
- Third-Party Manufacturing
- Cosmetics and Medical
   Supplies
- Veterinary Pharmaceuticals



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#### Main Office



+2 (02) 22 723 692 /+2 (02) 44 010 011 / +2. 0114 4846 718



59 Abd Elhakim Eirtaay St,behind El Twahed & El-NourIntersection Makrom Ebid with Mustafa El Nahas

#### Shoubra Branch



+2 (02) 44 010 009 /+2 (02) 44 010 011



Shoubre Al Khimah East Area Near OtimanAhmed Othman Teran Iomailya St Sharkia Branch

#### Sharkia Branch



+2 (055) 25 828 20



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#### Giza Branch



+2 (02) 233 926 678



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# THANK YOU

We look forward to working with you

